

Message Text

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11

ACTION EB-07

INFO OCT-01 ARA-06 EA-06 IO-10 ISO-00 AGR-05 CIAE-00

COME-00 INR-07 LAB-04 NSAE-00 SP-02 STR-01 TRSE-00

CIEP-01 FRB-03 OMB-01 L-02 /056 W

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R 252035Z FEB 75

FM AMEMBASSY SAN SALVADOR

TO SECSTATE WASHDC 7490

INFO AMEMBASSY BOGOTA

AMEMBASSY MEXICO CITY

AMEMBASSY PORT AU PRINCE

AMEMBASSY SAN JOSE

AMEMBASSY SINGAPORE

AMEMBASSY TAIPEI

AOEMBASSY TOKYO 49

USMISSION GENEVA

LIMITED OFFICIAL USE SAN SALVADOR 0762

E.O. 11652: N/A

TAGS: ETRD; ES; HA

SUBJECT: TEXTILES: AMBASSADOR/FONMIN CONVERSATION

REF: A) SAN SALVADOR 0698; B) JURICH/CAMPBELL TELECON FEBRU-
ARY 21; C) STATE 040681 NOTAL

DEPARTMENT ALSO FOR JURICH

GENEVA FOR PHELAN

1. ACCOMPANIED BY TIMOTHY BROWN I MET WITH FONMIN BORGONOVO
THIS MORNING FOR 40 MINUTES TO DISCUSS PRIMARILY PROBIEM
HIS MINISTRY HAS RAISED WITH TEXTILE MEMORANDUM OF UNDERSTAN-
DING. THE MINISTER WAS NOT PREPARED TO HOLD A SUBSTANTIVE
DISCUSSION BUT DID INDICATE THAT HE RECOGNIZES MAIN
PROBLEM IS PRESSURE FROM SALVADORAN MANUFACTURERS. HE WILL
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BE HAVING FURTHER DISCUSSIONS WITH HIS STAFF THIS AFTERNOON

AND TOMORROW AND HOPES TO BE ABLE TO GIVE US GOES THINKING
SOON.

2. GIVEN MINISTER'S UNPREPAREDNESS I TOOK OPPORTUNITY TO
MAKE SERVARAL POINTS CONCERNING THE PROPOSED BILATERAL TEX-
TILE AGREEMENT WHICH WILL, I BELIEVE, ASSIST THE MINISTER
IN FORMULATING A GOES POSITION. MY COMMENTS WERE BASED ON
REFTELS AND CONVERSATIONS WITH JURICH. I DESCRIBED THE
JANUARY 25 MEMORANDUM OF UNDERSTANDING AS A POSITIVE, FORTH-
COMING AND FAVORABLE DOCUMENT FOR EL SALVADOR BASED BOTH ON
AVAILABLE HISTORIC TRADE DATA AND SPECIFIC SALVADORAN RE-
QUESTS. I ALSO EMPHASIZED THAT BILATERALS ARE BASED ON HIS-
TORIC BASES NOT ON PROPOSED, PLANNED OR EVEN INSTALLED BUT
UNUSED CAPACITY AND SUGGESTED THIS MIGHT BE THE PRIMARY CAUSE
OF NUMERICAL DIFFERENCES BETWEEN MEMORANDUM TRADE LEVELS AND
AMOUNTS MENTIONED IN MENJIVAR MEMO (SEE SAN SALVADOR 0688).
AS A MAJOR POINT I ALSO TOLD MINISTER CHOICE IS BETWEEN BI-
LATERAL AGREEMENT OR MFA. UNDER MFA U.S. WILL PROBABLY, IF LEFT
WITH NO VIABLE ALTERNATIVE, BE REQUIRED INVOKE ARTICLE 3 WHEN-
EVER EL SALVADOR'S EXPORTS BECOME DAMAGING. I SPECIFICALLY
CITED OUR INVOCATION OF ARTICLE 3 IN HAITIAN CASE AS EVIDENCE
THAT WE ARE RELUCTANTLY PREPARED TO TAKE SUCH ACTION EVEN IN
CASE OF SMALLER AND POORER LDC. COMMENT: IMPLICIT IN THIS
PART OF DISCUSSION WAS THOUGHT THAT U.S. CANNOT READILY
ACCEED TO PRESSURES SUCH AS THOSE BEING EXERTED IN SALVA-
DORAN CASE WITHOUT ENDANGERING FULL RANGE OF BILATERALS,
AND THAT EL SALVADOR COULD FIND ITSELF AS A SECOND UNFOR-
TUNATE EXAMPLE AFTER HAITI SHOULD BILATERAL
AGREEMENT NOT BE CONCLUDED.

3. TRADE DATA PROMISED IN REFERENCE TELECON AND
OUR 0688 NOTAL HAS NOT YET BEEN RECEIVED. AVAILABILITY OF
THESE DATA MAY WELL BE KEY TO SUBSTANTIVE DISCUSSIONS I MAY
HAVE WITH BORGONOVO LATER THIS WEEK.
CAMPBELL

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Message Attributes

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